



Immersive Engage Clinician Training

Full Hearing Consultation Use Case

Phase 1: Discovery

Ask your patient:

“If you could hear better in three situations, what would your top priorities be?”

Ask the companion:

“How about you - where would you love to see [him/her] hearing better?”

Phase 2: Reflection Bridge

"Ok, so it sounds like hearing better in [their situations] is really important to you."

"What I'd like to do right now is give you the opportunity to experience what better hearing could be like first hand."

"Before you do that — is there anything else you want to make sure I know about your hearing goals?"

"Ready to get started with the better hearing experience?"

Phase 3 – Demo Setup

1. Enter Audiogram, Accept Recommended Settings
2. Demonstrate Play Button
3. Companion Script: Prime them for the hearing loss simulation

Phase 4 - The Three Scenes

1. Quiet room
2. Outdoor Environment
3. Noisy Restaurant

Phase 5 – Post-Demo Reflection

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“What Did You Notice?”

Go Deeper:

“Tell me more about that”

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Phase 5 – Post-Demo Reflection

“Based on what you just experienced, can you imagine a world where you can hear more clearly in [their top situations]? What would that be like for you?”

To Companion: “And from your side – what was it like to experience that together?”

Closing Bridge

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What you just heard is what today's hearing aid technology is capable of — personalized to your specific hearing."

"Treating hearing loss is a process that involves retraining your brain's ability to process sound normally again."

"What questions do you have before we move on?"

"Where should we go next?"

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